

December 17th, 2020

**TEMPORARY CLOSING OF AVAILABILITY FROM NORTH AMERICA TO AUSTRALIA
FOR TRAVEL COMMENCING ON/AFTER 28 MARCH 2021**

Dear Preferred Industry Partner,

Air New Zealand wishes to inform you that, in anticipation of a Tasman “travel bubble” between New Zealand and Australia in the first quarter of 2021, the sale of travel to Australia from other international origin points, including North America, Asia, and the Pacific Islands, has been **temporarily** suspended for travel from 28 March 2021 onwards. Availability on flight connections from these origin points to Australia has now been closed in the GDS from 28 March 2021.

The decision to only operate quarantine-free Tasman flights once the “travel bubble” between New Zealand and Australia opens, is based on several factors, including resource constraints in terms of both aircraft and crews, and the reality that the caps on international arrivals into Australia make it commercially more beneficial to operate high load-factor quarantine-free flights versus low load-factor flights that require passengers to quarantine upon arrival in Australia.

Selling travel to Australia from the USA, Canada, and Mexico remains an important element of Air New Zealand’s portfolio in North America, and we look forward to resuming sales to Australia from this region for travel beyond March 2021 as soon as it becomes commercially feasible. We will inform you of such resumption date as soon as that information is available.

Should you have any questions, please do not hesitate to contact your Air New Zealand Sales Manager or the Sales Support team.

Best regards,



Alex Kogoi
Commercial Director – North America